

Doctor's Orders
10 Ways to Insure You Are Getting The Most Out Your Company

1. Try to find out what the true measures of success are within the firm?
2. Watch what those who are promoted do and how they act as a guide to what matters to senior management at your company.
3. Try to get quantifiable and realistic goals that can drive your professional growth in writing each year – have semi annual discussion/review with your boss.
4. Seek out any/all personal and professional training programs that your firm offers and take advantage of them to the fullest.
5. Don't be afraid to seek out a mentor – preferably a well regarded senior manager in your company who can help you grow and raise your profile.
6. Keep an eye out for high profile companywide programs you may want to volunteer to be on if they can raise your stature within the firm.
7. Be seen as a progressive thinker and one who ADDS VALUE to the firm – avoid being perceived as a NA SAYER and CONTRARIAN.
8. Investigate any/all programs your company offers for training and education in areas you believe you are weak in today.
9. Always be thinking of new ways your firm can (1) find new growth (2) save money and/or (3) be more efficient/competitive in the marketplace – don't be afraid to share these with management in an appropriate and discreet way.
10. Ask for the order – look for opportunities for you to grow and don't be afraid to ask for the chance to tackle new challenges.

